

Descargar Mba Personal Gratis

Steven Silbiger

MBA Personal. Edición especial 10o aniversario Josh Kaufman, 2011-09-15 Todo lo que necesita saber para dominar el arte del management, de una manera accesible y práctica. Josh Kaufman demuestra que, para triunfar, no es necesario pagar el dinero que vale un MBA. Muchas personas dan por sentado que necesitan ir a una escuela de negocios para aprender a montar un negocio de éxito o progresar en su profesión. Eso no es cierto. La mayor parte de la práctica empresarial moderna requiere poco más que tener sentido común, saber aritmética elemental y conocer unas cuantas ideas y principios de suma importancia. MBA personal condensa los conceptos esenciales en todas las áreas de la gestión empresarial: emprendimiento, desarrollo del producto, marketing, ventas, negociación, contabilidad, finanzas, productividad, comunicación, psicología, liderazgo, diseño de sistemas, análisis y dirección de operaciones... Todo en un único volumen. La lectura de este libro le permitirá realizar un excelente trabajo, tomar buenas decisiones y sacar el máximo provecho de sus competencias, sus capacidades y las oportunidades que se le presenten, al margen de cómo se gane (o quiera ganarse) la vida. Reseñas: «Una mina de oro de ideas valiosas y explicaciones útiles. Todo emprendedor debería tener un ejemplar». James Clear, autor best seller de Hábitos atómicos «He conocido muy pocas personas como Kaufman que dominen completamente los secretos de la eficacia». David Allen, autor de Organízate con eficacia «Después de leer este libro nadie podrá decirle que no es lo suficientemente listo o perspicaz, o que no está preparado para lograr un puesto de responsabilidad. Josh hace un repaso de todos los conceptos clave en la dirección empresarial». Seth Godin, autor de La vaca púrpura «No haga caso, un MBA no es imprescindible. Si además de leer este libro aplica sus conceptos, logrará dar un salto en su carrera». Kevin Kelly, fundador y editor ejecutivo de Wired «Tanto si es usted un emprendedor como si tiene una empresa de la lista Fortune 500, este libro le ayudará a triunfar». John Mang, Procter & Gamble

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MBA Jason Barron, 2021-01-10 ¿TE FALTA TIEMPO Y DINERO PARA INSCRIBIRTE EN LA ESCUELA DE NEGOCIOS? ¡AQUÍ TIENES LA SOLUCIÓN! Cuando Jason Barron empezó su MBA, decidió convertir todos sus apuntes en forma de dibujos para que otras personas pudieran aprovecharlos. Ahora, con *MBA. Guía visual*, tú también puedes aprender los conceptos básicos del curso, ¡por sólo una fracción del costo! Desde el marketing, la ética de negocios y los principios de contabilidad, a los sistemas organizacionales, el análisis cuantitativo, las finanzas y la estrategia, las notas visuales de Barron conforman una guía accesible, informativa y fácil de asimilar. Ya sea que estés por comenzar tus estudios, tengas una responsabilidad gerencial o necesites administrar tu negocio, *MBA. Guía visual* será tu llave para adentrarte en el mundo de la administración y la dirección.

The Personal MBA Josh Kaufman, 2011-02-03 'No matter what they tell you, an MBA is not essential. If you combine reading this book with actually trying stuff, you'll be far ahead in the business game' KEVIN KELLY, FOUNDING EXECUTIVE EDITOR OF WIRED Are you searching for your next challenge? Are you tempted to go to business school? Before you do,

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Tu propio MBA / The Personal MBA Josh Kaufman, 2018-10-23 Todo lo que necesitas saber para alcanzar el éxito empresarial de una manera accesible y rápida sin tener que cursar un MBA. Muchas escuelas de negocios se limitan a ofrecer una educación desfasada, como si fueran cadenas de montaje. Al cabo de dos años, los recién graduados empiezan a descubrir cómo funcionan de verdad las empresas. Josh Kaufman creó su propio negocio, que se basa en condensar los principios básicos de la gestión empresarial y hacerlos accesibles para todo tipo de profesionales, sin importar su nivel de responsabilidad o el sector en el que trabajen. En Tu propio MBA, nos comparte los conceptos esenciales de todas las áreas de la gestión empresarial de una manera fácil y dinámica para que todo aquel interesado en crear o mejorar un negocio pueda hacerlo. ENGLISH DESCRIPTION Getting an MBA is an expensive choice-one almost impossible to justify regardless of the state of the economy. Even the elite schools like Harvard and Wharton offer outdated, assembly-line programs that teach you more about PowerPoint presentations and unnecessary financial models than what it takes to run a real business. You can get better results (and save hundreds of thousands of dollars) by skipping business school altogether. Josh Kaufman founded PersonalMBA.com as an alternative to the business school boondoggle. His blog has introduced hundreds of thousands of readers to the best business books and most powerful business concepts of all time. Now, he shares the essentials of entrepreneurship, marketing, sales, negotiation, operations, productivity, systems design, and much more, in one comprehensive volume. The Personal MBA distills the most valuable business lessons into simple, memorable mental models that can be applied to real-world challenges. The Personal MBA explains concepts such as: • The Iron Law of the Market: Why every business is limited by the size and quality of the market it attempts to serve-and how to find large, hungry markets. • The 12 Forms of Value: Products and services are only two of the twelve ways you can create value for your customers. • The Pricing Uncertainty Principle: All prices are malleable. Raising your prices is the best way to dramatically increase profitability - if you know how to support the price you're asking. • 4 Methods to Increase Revenue: There are only four ways a business can bring in more money. Do you know what they are? True leaders aren't made by business schools - they make themselves, seeking out the knowledge, skills, and experience they need to succeed. Read this book and you will

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Summary of The Personal MBA Alexander Cooper, 2021-10-31 *Summary of The Personal MBA - Master The Art of Business - A Comprehensive Summary* This isn't intended to supplant the first book, yet to fill in as an ally to it and give you, our faithful readers, an improved understanding encounter. The Summary and Analysis book is an extraordinary method to underwrite your time as they uncover the brilliant chunks from every part in a concise manner. In spite of the fact that we generally suggest you read the first book. The *Personal MBA* is a book that plans to furnish you with a degree-level comprehension of business without a great many dollars of obligation. Josh Kaufman gives a blueprint of the business essentials needed to be financially fruitful. Notwithstanding, he additionally refutes legends that you need an advanced degree to do well in the business world. Kaufman calls attention to that business chiefs are not made in business colleges yet by their eagerness to look for information. The *Personal MBA* is your chance to look for business information on your own terms. To be continued... Here is a Preview of What You Will Get: □ A Full Book Summary □ An Analysis □ Fun quizzes □ Quiz Answers □ Etc. Get a copy of this summary and learn about the book.

MBA en 10 días Steven Silbiger, 2013-06-20 Realizado a partir de los materiales de los programas de máster en administración de empresas que imparten las mejores escuelas de negocios del mundo, *MBA en diez días* te ofrece el contenido de un MBA accesible al ritmo de un capítulo por día. Si tiene vocación empresarial, ya no es imprescindible acudir a una universidad de elite. *MBA en diez días* procede de la condensación de los materiales empleados en las mejores escuelas de negocios del mundo (Harvard, Stanford, la Universidad de Pensilvania, Northwestern, entre otras), repartidos en diez grandes unidades que se pueden aprender en un día cada una y que cubren las materias impartidas en los programas de

máster en administración de empresas de estas universidades de elite. Este libro permitirá al lector aprender a: - Leer y comprender análisis y balances financieros. - Trazar e implementar planes de marketing completos y eficaces. - Desarrollar estrategias empresariales. - Entender el significado del concepto de valor actual. - Emplear métodos cuantitativos para evaluar proyectos. - Valorar inversiones en acciones, bonos y opciones. - Dominar la terminología más utilizada en los programas de MBA. Toda la información y la confianza necesarias para triunfar en el mundo de la empresa se encuentran en las páginas de este libro, con ejemplos basados en casos reales de empresas. Grandes empresarios opinan: «Quien se haya planteado alguna vez estudiar un MBA en alguna de las mejores escuelas de negocios del mundo tiene ahora una alternativa: MBA en diez días. Resulta interesante, formativo y, por supuesto, mucho más barato. Lo recomiendo.» Tom Fishgrund, marketing manager senior de Coca-Cola «No podía hacer un paréntesis de dos años en mi carrera, pero sabía que un MBA me permitiría servir a mis clientes de manera más efectiva. Steven Silbiger ha puesto estas herramientas al alcance de todos los profesionales de empresas grandes y pequeñas. MBA en diez días me dio las competencias que muchos profesionales buscamos.» Gary Bleiberg, director financiero de The Carlyle Group «Con la misma eficacia que el método empleado en las mejores escuelas de negocios del mundo, MBA en diez días logra que el lector aprenda a solucionar problemas de la vida real. Este libro es imprescindible como introducción para cursar un MBA o como un mini MBA en sí mismo.» Gregory D. Schwarth, consultor senior de Deloitte & Touch «En menos de una semana he podido refrescar los conocimientos de dos años de estudio; este libro permanecerá sobre mi mesa el resto de mi carrera.» Andrew Crowley, consultor de Bain & Company «MBA en diez días me ha ayudado en numerosas ocasiones, no solo en el trabajo, sino también en mi vida personal. La capacidad de Silbiger para compilar todos los cursos de MBA en un libro me ha aportado una visión más completa del mundo de los negocios.» James T. Mooney, marketing manager de McDonald's

Le personal MBA Josh Kaufman, 2017

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