

Business Model Generation Canvas Espaol

Evangelos Markopoulos, Ravindra S. Goonetilleke and Yan Luximon

Social Business (Español) ,

Subsistence Entrepreneurship Vanessa Ratten,Paul Jones,Vitor Braga,Carla Susana Marques,2019-04-04 This book focuses on the role of subsistence entrepreneurs in creating social and sustainable business opportunities on the global marketplace. Subsistence entrepreneurs use scarce resources to create new business opportunities, often in developing or emerging economies. In addition, subsistence entrepreneurship is increasingly being used as a way to facilitate market entry for small and medium-sized business enterprises that focus on collaborative innovation. The interdisciplinary contributions gathered here will expand readers' understanding of the nature and characteristics of subsistence entrepreneurs, as well as the challenges they face. The central connection between subsistence, sustainability and social entrepreneurship is also explored.

Applications of Conscious Innovation in Organizations Pizana, Jesus Enrique Portillo,Valdes, Sergio Ortiz,Hernandez, Luis Miguel Beristain,2018-03-02 The ability to generate innovation and an entrepreneurial ecosystem is a vital part of any organization's survival and durability. By approaching decisions and projects through the lens of conscious evolution, institutions are able to reach maintainable solutions. *Applications of Conscious Innovation in Organizations* provides emerging research on the advancement of innovation and collaboration in organizational institutions. Highlighting a range of pertinent topics, such as software design, mobile applications, and web applications, this book is a vital resource for managers, professionals, students, researchers, and academics interested in the current methods and theories of coordination and policy regarding innovation.

Entrepreneurship, Innovation and Technology Oswaldo Lorenzo,Peter Kawalek,Leigh Wharton,2018-03-07 The combination of entrepreneurship, innovation and technology has become the source of disruptive business models that transform industries and markets. The integrative understanding of these three drivers of today's economy is fundamental to business. *Entrepreneurship, Innovation and Technology* aims to connect core models and tools that are already created by well-known authors and scholars in order to deliver a unique guide for building successful business models through the adoption of new technologies and the use of effective innovation methods. The book goes through the entrepreneurial lifecycle, describing and applying core innovation models and tools such as the business model canvas, lean startup, design

thinking, customer development and open innovation, taking into consideration disruptive technologies such as mobile internet, cloud computing, internet of things and blockchain. Finally the book describes and analyses how successful cases have been applying those models and technologies. With the mix of an academic and practitioner team, this book aims to go against the grain by its positioning of entrepreneurship in the modern technology economy. This book will prove to be a vital text for any student, specialist or practitioner looking to succeed in the field.

EBOOK: International Marketing Pervez Ghauri, Philip Cateora, 2014-01-16 Now in its fourth edition, this successful introduction to international marketing has been thoroughly revised, updated and developed throughout to reflect the most recent developments in today's dynamic business environment. Contemporary, engaging and accessible, International Marketing is essential reading for the aspiring practitioner. You will discover: •The importance of international marketing to creating growth and value •The management practices of companies, large and small, seeking market opportunities outside their home country •Why international marketing management strategies should be viewed from a global perspective •The role of emerging economies in today's business environment •The impact of increased competition, changing market structures, and differing cultures upon business Key Features: • An extensive collection of in-depth Case Studies focus upon a diverse range of companies from around the world and are designed to apply understanding and provoke debate. • 'Going International' vignettes go beyond the theory and demonstrate international marketing in real life with contemporary and engaging examples. • Further Reading sections have been designed to reflect both the most influential and the most recent studies relating to each chapter acting as a spring board to further study • Key Terms are highlighted where they first appear and define in the margin for ease of reference to aid understanding. A full Glossary is also provided at the end of the book and online. • A new chapter in response to reviewer feedback dedicated to International Segmentation and Positioning. Professor Pervez Ghauri teaches International Marketing and International Business at King's College London. He has been Editor-in-Chief of International Business Review since 1992 and editor (Europe) for the Journal of World Business, since 2008.

Unleash Your Inner Company John Chisholm, 2015-10-06 Unleash Your Inner Company distills John Chisholm's four decades of successful entrepreneurship in Silicon Valley into ten steps to discover, launch, and scale the ideal business for you. You will learn how to: • Mobilize your passions and perseverance to reinforce each other and achieve your goals • Discover unsatisfied human and customer needs in those areas where you have natural advantages • Match those needs with your resources and strengths (your "STARS") to assess which needs fit you best • Improve those fits by acquiring and developing the right resources and strengths; differentiate yourself by being not better, but different, from competitors, even well-established ones • Innovate by combining things you already know in novel ways • Partner with firms and individuals so you and your business can focus on what you do best • Evaluate your options and choose the best one for you • Launch and

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ECSM 2023 10th European Conference on Social Media Iwona Lupa-Wójcik, Marta Czyżewska, 2023-05-18

Design thinking Manuel Serrano Ortega, Pilar Blázquez Ceballos, 2015-01-12 Las empresas se enfrentan a diario con retos y problemas en un mercado cada vez más competitivo. Para conseguir resultados óptimos es necesario equilibrar el pensamiento analítico con un pensamiento intuitivo, más creativo, visual, emocional. El objetivo de este libro es dar una visión diferente de cómo enfocar la resolución de problemas y preparar a las empresas para descubrir de forma creativa y rápida ideas que nos sirvan de motor para innovar. Con este fin, hacemos un recorrido por los primeros pensadores de diseño y recogemos conversaciones con empresas, emprendedores y grupos de pensadores que están liderando la innovación con una visión a largo plazo y centrada en las personas. Nuestro propósito es propulsar un cambio en la cultura empresarial, hacer que la empresa tenga en su ADN el diseño centrado en las personas y que se trabaje de forma más creativa y colaborativa. Te exponemos distintas metodologías sobre pensamiento de diseño que aplicamos de forma práctica para conseguir abrir el foco de atención y generar una gran cantidad de ideas que nos lleven a nuevos productos, servicios, nuevas experiencias para el usuario y estrategias para las empresas. Por último te ofrecemos algunas herramientas prácticas y te contamos como las han utilizado empresas emprendedoras. Tenemos que cambiar la forma de pensar para crear un futuro mejor. Necesitamos pensadores de diseño que lideren el presente y sean visionarios de nuevas oportunidades.

Electronic Waste Management Sunil Kumar, Vineet Kumar, 2024-01-18 **ELECTRONIC WASTE MANAGEMENT** Current knowledge on electronic waste management strategies, along with future challenges and solutions, supported by case studies **Electronic Waste Management** maps out numerous aspects of health and environmental impacts associated with electronic waste, thoroughly detailing what we can expect in terms of the use of electronic products and the management of electronic waste in the future. The book assists readers in grasping the fundamentals of the entire e-waste system by covering various

factors related to the health and environmental impacts of electronic waste, as well as a perspective on the subject based on current global recycling strategies. Presented in a straightforward and scientific manner, the book also covers many electronic waste management process technologies. By inviting together, a diverse group of experts, including researchers, policymakers, and industry professionals who generously shared their knowledge and experiences in the field to tackling this global issue, *Electronic Waste Management* enables readers to foster a deeper understanding of the complex issues surrounding electronic waste and to explore innovative solutions that can help mitigate its adverse effects on the environment and health of human and animals. Sample topics covered in *Electronic Waste Management* include: Global electronic waste management strategies and different global waste models, including their social, ecological, and economical aspects Economic impacts of e-waste, including cleanup costs and global loss of valuable resources like metals and plastics Value creation from electronic waste (closing the loop) and future prospects in sustainable development Negative impacts of e-waste, including environmental pollution and human health risks, such as when harmful chemicals leach into water sources *Electronic Waste Management* serves as a highly valuable resource for anyone involved in the global e-waste arena, including producers, users, recyclers, policymakers, academics, researchers, and health workers, by increasing knowledge and awareness surrounding health and environmental impacts that electronic waste poses.

Going Digital Lyndsey Jones, Balvinder Singh Powar, 2021-12-13 How to make change happen in business. A practical and revealing guide for anyone dealing with transformation, whatever their business or sector. Understand how to deliver digital change at the coalface, alongside the relevant management theory. With case studies detailing the successes and challenges they have overcome, you'll learn from the experiences from managers, academics and relevant stakeholders in each chapter, including the FT.

Open Learning and Teaching in Educational Communities Christoph Rensing, Sara de Freitas, Tobias Ley, Pedro J. Munoz-Merino, 2014-08-13 This book constitutes the refereed proceedings of the 9th European Conference on Technology Enhanced Learning, EC-TEL 2014, held in Graz, Austria, in September 2014. The 27 full papers and 18 short papers presented were carefully reviewed and selected from 165 submissions. They address topics such as informal learning, self-regulated and self-directed learning, reflective learning, inquiry based learning, communities of learners and communities of practice, learning design, learning analytics, personalization and adaptation, social media, computer supported collaborative learning, massive open online courses, schools and universities of the future.

Muestra empresarial upetecista Leonardo Gutiérrez Cruz, Erwin José Jiménez Contreras, Jenny Edith Parada Camargo, 2021-08-03 Las memorias de la XIV Muestra Empresarial, IV Jornada de Innovación y Emprendimiento, I Rueda de Negocios con Ángeles Inversionistas del Silicon Valley y de la región, se convierten en el referente que ayuda a consolidar un escenario conceptual a través del acompañamiento y la participación de proyectos emprendedores e innovadores por parte

de los estudiantes de los diferentes semestres y áreas del saber de la Universidad Pedagógica y Tecnológica de Colombia UPTC. Este acompañamiento tuvo como objetivo potencializar las habilidades blandas de sus participantes y de esta forma fortalecer el quehacer emprendedor de la región. Resultados que se concentran tanto en el emprendedor y el cliente como personas y no como una interacción de una figura netamente comercial, pues es necesario tener presente que en el emprendimiento se conjugan dos aspectos muy importantes: el aspecto personal (actitud emprendedora) y el aspecto estructural (ecosistema emprendedor), con los cuales se busca redirigir los futuros emprendimientos basados en evidencias fruto de la validación de las propuestas de valor directamente con el cliente, apoyándose en metodologías encaminadas a empatizar de tal manera que el proceso de creación de empresas sea asertivo en cada uno de sus componentes y así consolidar una verdadera responsabilidad social empresarial. Abstract The memoirs of the XIV Entrepreneurial Exhibition, IV Conference on Innovation and Entrepreneurship, first Business Conference with Angel Investors of the Silicon Valley and the region, became the benchmark that helps to consolidate a conceptual scenario through accompaniment and 1 El Emprendedor: una aproximación a su definición y caracterización. Documento resultado de una investigación realizada en el ámbito de la Maestría en Administración, dentro de la línea de Investigación en Mercadeo, Innovación y Competitividad en Gestión Agropecuaria (Milagro). participación de proyectos emprendedores e innovadores de los estudiantes de los diferentes semestres y áreas de conocimiento de la Universidad Pedagógica y Tecnológica de Colombia UPTC; El objetivo de este encuentro fue potenciar las habilidades blandas de sus participantes y de esta manera fortalecer el espíritu emprendedor de la región, resultados que se enfocan en el emprendedor y el cliente como persona y no como una interacción de una figura puramente comercial; Teniendo en cuenta que el emprendimiento conjuga dos aspectos muy importantes, uno es el personal (actitud emprendedora) y el estructural (ecosistema emprendedor), con el que se busca reorientar proyectos de futuro en base a evidencias resultado de la validación de propuestas directamente con el cliente,

Creativity, Innovation and Entrepreneurship Evangelos Markopoulos, Ravindra S. Goonetilleke and Yan Luximon, 2022-07-24 Creativity, Innovation and Entrepreneurship Proceedings of the 13th International Conference on Applied Human Factors and Ergonomics (AHFE 2022), July 24-28, 2022, New York, USA

Estrategia = Ejecución. El método para mejorar, renovar e innovar en la era digital Jacques Pijl, 2024-11-25 En la era digital, las organizaciones deben convertirse en agentes de disrupción si quieren sobrevivir. La continuidad lineal pertenece al pasado. Solo existe una ley: ESTRATEGIA = EJECUCIÓN. O dicho de otro modo: una estrategia tiene que ser tan brillante como su puesta en práctica y viceversa. Ahí radica la ventaja competitiva. De hecho, podría decirse que incluso la eficacia, la rapidez y la agilidad en la ejecución son más importantes que una estrategia perfectamente trazada, basada en la viabilidad y la previsibilidad. Esta obra es eminentemente práctica: más del 80 % de sus páginas contiene consejos e indicaciones muy precisas que pueden aplicarse a cualquier actividad y sector empresarial. Estrategia = Ejecución. El método para mejorar,

renovar e innovar en la era digital es un manual dirigido a profesionales que ejercen el liderazgo y que buscan, por encima de todo, resultados tangibles y centrar su actividad en la aplicación de una estrategia.

ICON 2021 Jimi Ronald,Jolianis Jolianis,Yolamalinda Yolamalinda,Putri Meliza Sari,Stevani Stevani,Mona Amelia,Robbi Rahim,2022-07-01 This proceedings is a forum for researchers, lecturers, students and practitioners to exchange ideas and the latest information in their respective areas with prospective papers that give contributive impact on the development of economic and education.

Contextual Embeddedness of Women's Entrepreneurship Shumaila Yousafzi,Adam Lindgreen,Saadat Saeed,Colette Henry,2018-03-19 Contextual Embeddedness of Women's Entrepreneurship brings together a range of research that provides powerful insights into the influences and restraints within a diverse set of gendered contexts including social, political, institutional, religious, patriarchal, cultural, family, and economic, in which female entrepreneurs around the world operate their businesses. In doing so, the contributing authors demonstrate not only the importance of studying the contexts in how they shape women's entrepreneurial activities, but also how female entrepreneurs through their endeavours modify these contexts. Collectively, the edited collection's studies make a substantial contribution to the contextual embeddedness of women's entrepreneurial activity, provide numerous insights, and provoke fruitful directions for future research on the important role of the contexts in which women's entrepreneurial activities take place. This innovative and wide-ranging research anthology seeks to reframe and redirect research on gender and entrepreneurship and will appeal to all those interested in learning more about female entrepreneurship.

Smart Metering Applications Nikolaos Efkarpidis,Martin Geidl,Holger Wache,Marco Peter,Marc Adam,2022-10-03 This book presents a large number of smart metering applications from the points of view of different stakeholders. The applications are clustered with respect to three types of stakeholders: (a) end-customers, (b) energy service providers, and (c) authorities/research institutions or other organizations. The goal of the book is to examine the implementation potential for each application, considering the interests and benefits for the key stakeholders, main technical and regulatory requirements, as well as limitations and barriers. A business case for each application is created that can provide guidelines to the stakeholders involved in its realization. The book additionally investigates current business models for smart metering applications. A survey on the current techno-economic potential of such applications is conducted based on a questionnaire filled by various stakeholders. The book will be of interest to academic/research institutions, but also engineers in industry, authorities or other organizations.

Accountancy International ,1999 Contains international features and updates, profiles of international figures, and updates and analyses of international accounting and auditing standards; UK domestic topics are included in the parent title: Accountancy.

Consumer, Prosumer, Prosumager Fereidoon Sioshansi, 2019-02-19 Consumers, Prosumers, Prosumagers: How Service Innovations will Disrupt the Utility Business Model examines customer stratification in the electric power sector, arguing that it is poised to become one of the fundamental drivers of the 21st century power network as distributed energy generation, storage, sharing and trading options become available at scale. The book addresses the interface and the relationship between key players and their impacts on incumbent and disruptive service providers. Topics covered include innovations that lead to consumer stratification, regulatory policy, the potential of service, the speed and spread of stratification, and a review of potential business models and strategies. The work also covers the evolution and potential end-states of electricity service provision, from its basis in current pilot programs as distributed generation scales and its potential to supplant industry norms. - Explores the impacts and trajectories of increasing distributed power generation and storage adoption - Analyzes the growing number of electricity services and their impact on the existing power grid and service providers, including incumbent and disruptor utilities - Discusses future market trends and trends in costs, pricing and business models

Green metamorphoses: agriculture, food, ecology B. Torquati, A. Marchini, 2023-08-07 This book offers a wide selection of contributions presented at the LV Conference of Italian society of agricultural economics (SIDEA) Studies. Agricultural economists and sociologists reflect on the change processes that are affecting the agri-food systems and take a small step towards an improved understanding of the complexity of green metamorphosis, and the interplay between agriculture, food and ecology. The key message is that a green metamorphosis has been taking place, increasingly involving more and more aspects and dimensions: from environment to consumers' preferences, from social value to human health, from profitability to governance issues. Furthermore, this book tries to shed a light on the complexity of the new agricultural paradigm, which involves technology as well as traditions, trying to understand the ongoing metamorphosis taking into account that 'nothing is created, nothing is destroyed, everything is transformed'. This volume intends to guide the new generations of agricultural economists, who have the hard task of leading the green metamorphosis across the four main axes of sustainability: economic, socio-cultural, environmental, and political.

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