

Ready Player 1

Ying-Ying Zheng

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web in 2010 salesgenomix partnered with the chally test organization in developing a sales assessment addressing the needs of up and coming

firms we decided to retain the same rigorous candidate questionnaire and tap the same 500 000 sales population database as the original chally test
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web the questions have been developed and refined over years and thousands of participants the fact that people who are strong in are particular skill answer the questions so differently than people who are weaker in that skill is the important factor the actual question does not determine your aptitude
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collection of scales designed to predict performance in specific types of sales and managerial jobs the results showed that the relevant scales of the chally assessment significantly predicted sales performance sample the sample consisted of 137 employees of a national advertising sales and
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